



CASE STUDY

How one of the largest fleets in the country improved operations nationwide for their dry and refrigerated assets with Amerit Fleet Solutions.

AT A GLANCE

A CUSTOMER'S CHALLENGES

- High outsourced maintenance costs, PM delays, low equipment availability and low technician productivity.

AN AMERIT SOLUTION

- Equipment Availability: Increased from under 75% to 95%
- Outsourced Maintenance Cost: Reduced by 35%
- PM Compliance: Improved from below 60% to a 40% increase
- Total Cost Per Mile: Reduced by 32% through greater efficiency
- Tech Productivity: Improved from 80% to over 100%



The Amerit team always takes care of our issues. They are very good at communicating and the techs are amazing as well.

Thank you for always keeping our fleet up and running!

- FLEET MANAGER



THE SITUATION

The customer was operating a mix of dry and refrigerated assets. One specific region was affected by poor third-party maintenance services, leading to compliance risks, escalating costs, and reduced fleet availability. Key challenges included:

- A third-party provider with high outsourced maintenance costs.
- PM delays, increasing DOT compliance risks.
- Over 25% of fleet assets (both dry and refrigerated) unavailable, straining logistics and customer deliveries.
- Heavy reliance on outsourcing due to a shortage of qualified technicians, driving up costs.
- Reduced in-house technician productivity, increasing the total cost per mile.

THE SOLUTION

Amerit conducted an on-site assessment and determined that optimizing the workforce, improving maintenance management, and implementing structured PM schedules would drastically improve fleet performance. The solution included:

- **Building a skilled workforce** - Recruiting and training technicians to handle all required maintenance, reducing dependency on outsourcing.
- **Enhancing productivity and quality** - Implementing performance tracking, training, and reporting to improve efficiency and service levels.
- **Aligning staffing with operational needs** - Ensuring 24/7 coverage to support dry and refrigerated assets and prevent unexpected downtime.

THE RESULT

Amerit quickly deployed 19 trained technicians to triage and stabilize the fleet, prioritizing DOT compliance and vehicle safety. Within months, the fleet saw:

- **35% cost reduction in maintenance operations**
- **\$1.2M in annual savings on outsourced repairs**
- **32% decrease in Total Cost Per Mile**
- **95% equipment availability—up from under 75%**
- **40% increase in PM compliance**, reducing unexpected breakdowns
- **Tech productivity improved from 80% to over 100%**, with better efficiency, shop organization, and in-house services.