



## CASE STUDY

How a company with a nationwide fleet transitioned from in-house maintenance to a standardized maintenance program with Amerit Fleet Solutions.

### THE SITUATION

The client was operating an entirely in-house maintenance program across 80 locations throughout the US. **18 of these sites were operating without any technicians onsite, resulting in a very high number of out-of-service vehicles, overdue preventive maintenance, and escalating repair costs.** At staffed locations, operations leaders without the necessary technical background were managing technicians and services, making it difficult to assess repairs, support complex diagnostics, or ensure consistent training.

Additionally, fleet supervisors were stretched across large regions, compliance varied widely, and overall program structure was lacking. **Without centralized leadership or standards, maintenance was reactive, inconsistent, and difficult to scale.**

### THE SOLUTION

Amerit stepped in to stabilize the most at-risk locations first, transitioning one site per week. **Technicians were hired, shops were cleaned and organized, and Amerit purchased back inventory to get each location fully operational.** The client's existing technicians were brought onto Amerit's team ensuring a smooth transition without losing valuable knowledge.

The program was then expanded to all other locations, with each technician integrated into Amerit's centralized Hub model and trained on the newly standardized processes. This created a consistent, efficient approach to service delivery, oversight, scheduling, and vendor management, bringing structure and accountability to the client's fleet operations.

### THE RESULT

- 98% DOT compliance across all branches
- 95% PM compliance, with continued improvement toward reaching 100%
- Smooth transition of existing technicians into Amerit employment
- More structured, standardized program across 75+ locations
- Improved training, oversight, and operational consistency

**What began as an overstretched in-house model is now a unified, standardized, and professionally managed maintenance program driving higher compliance, reducing downtime, and setting the foundation for future growth.**



*The local team in our in-house shop is great. We have a great line of communication, and we can count on quality and timely work performed for every repair needed.*

- FLEET MANAGER

